



June 25, 2015

## To whom it may concern:

I am writing to provide a character reference on Ms. Cynthia Thrall. Cynthia and I had the opportunity to meet about 3 years ago and have remained friends and worked to serve the greater Joliet community. While in her role as President of the Jacob Automotive Group, Cynthia was a strong supporter of our Greater Joliet Area YMCA. Our YMCA is known in the community as a leading youth serving agency, advocating and serving youth through child care, swim instruction and youth mentoring.

I know Cynthia has a "servant heart" and that is what has driven her to lead the employees of Jacob Auto, change and enhance their work culture as well as "give back" to agencies like the YMCA. I have found that Cynthia is very thoughtful in her actions and speech. She takes a personal interest in people while she gets to know and work with them.

On the technical side she has very strong business acumen. This helped her restore and rejuvenate the Jacob Auto Group. She is known to be very disciplined, deliberate, goal-focused and sensitive in her approach to the work place. Cynthia also is known to have endless energy at work while displaying a "heroic" work ethic.

I strongly recommend Ms. Cynthia Thrall for any leadership position requiring these types of skills and character.

Sincerely,

James D. Watts President/ CEO

Greater Joliet Area YMCA

